

(Deemed to be University)

Accredited (3rd cycle) by NAAC with A CGPA of 3.64 on four point scale at 'A++' grade An ISO 9001:2015 and 14001:2015 Certified University

BACHELOR OF BUSINESS ADMINISTRATION (HONOURS) / BACHELOR OF BUSINESS ADMINISTRATION (HONOURS WITH RESEARCH)

REVISED BBA PROGRAMME STRUCTURE

From the Academic Year 2024- 25

| | F.Y. BBA, Semester -I | | | | | | |
|------------|-----------------------|---|------|---------|---------------|---------------|----------------|
| Sr. No. | Course Code | Course Name | Type | Credits | Int. Marks | Ext. Marks | Total Marks |
| 1 | BB101 | Principles of Leadership & Management | CC | 4 | 70 | 30 | 100 |
| 2 | BB102 | Fundamentals of Accounting | CC | 4 | 70 | 30 | 100 |
| 3 | BB103 | Business Forms & Systems | CC | 4 | 70 | 30 | 100 |
| 4 | BB104 | Business English | AEC | 2 | 70 | 30 | 100 |
| 5 | BB105 | Gender Sensitization & Democracy Awareness | VAC | 2 | 50 | NA | 50 |
| 6 | BB106 | Ancient Indian Management | VAC | 2 | 50 | NA | 50 |
| 7 | BB107 | Statistics for Business Decisions | MDC | 2 | 70 | 30 | 100 |
| 8 | BB108 | Physical Fitness: (Any One) (Yoga/ Zumba/ Physical Training) | NCMC | - | NA | NA | NA |
| | Total Credits | | | | 450 | 150 | 600 |

Note: Subject to change as per the revision suggested by the concerned committee

Prepared by Verified by Recommend by

Dr. Shripad Joshi Chairperson-CDRC

Dr. Prashant Kalshetti HOD- BBA **Dr. Chetan Chaudhari** Director-GBSRC

Dr. Jayashree Patole Asst. Professor



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REVISED BBA PROGRAMME STRUCTURE From the Academic Year 2024- 25

| | F.Y. BBA, Semester -II | | | | | | |
|------------|------------------------------|--|------|---------|---------------|---------------|----------------|
| Sr. No. | Course Code | Course Name | Type | Credits | Int. Marks | Ext. Marks | Total Marks |
| 1 | BB201 | Fundamentals of Marketing | CC | 4 | 70 | 30 | 100 |
| 2 | BB202 | Organizational Behavior | CC | 4 | 70 | 30 | 100 |
| 3 | BB203 | Business Economics | CC | 4 | 70 | 30 | 100 |
| 4 | BB204 | Principles of Finance | AEC | 2 | 70 | 30 | 100 |
| 5 | BB205 | Corporate Etiquette & Personal Grooming | VAC | 2 | 50 | NA | 50 |
| 6 | BB206 | Introduction to Indian Unicorn Companies | MDC | 2 | 70 | 30 | 100 |
| 7 | BB207 | Communication Skills | VAC | 2 | 50 | NA | 50 |
| 8 | BB208 | Storytelling for Business | NCMC | - | NA | NA | NA |
| | Total Credits | | | 20 | 450 | 150 | 600 |
| | Total Credits for First Year | | | | 900 | 300 | 1200 |

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BBA PROGRAMME STRUCTURE From the Academic Year 2024- 25

| | S.Y. BBA, Semester III | | | | | | |
|------------|------------------------|---|------|---------|---------------|---------------|----------------|
| Sr. No. | Course Code | Course Name | Type | Credits | Int. Marks | Ext. Marks | Total Marks |
| 1 | BB301 | Specialization - I | DSE | 4 | 50 | 50 | 100 |
| 2 | BB302 | Specialization - II | DSE | 4 | 50 | 50 | 100 |
| 3 | BB303 | Legal Aspects of Business | CC | 4 | 50 | 50 | 100 |
| 4 | BB304 | Introduction to Sustainable Development Goals | MDC | 2 | 50 | 50 | 100 |
| 5 | BB305 | Managerial Skills | SEC | 2 | 50 | 50 | 100 |
| 6 | BB306 | Advanced Excel | SEC | 2 | 50 | NA | 50 |
| 7 | BB307 | Foreign Language-I | AEC | 2 | 50 | NA | 50 |
| 8 | BB308 | Capstone Project - I | NCMC | - | 50 | NA | 50 |
| | Total Credits | | | | 400 | 250 | 20 |

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BBA PROGRAMME STRUCTURE From the Academic Year 2024- 25

| | S.Y. BBA, Semester IV | | | | | | |
|------------|-------------------------------|---|------|---------|---------------|--------------|----------------|
| Sr. No. | Course Code | Course Name | Type | Credits | Int. Marks | Ext Marks | Total Marks |
| 1 | BB401 | Specialization - III | DSE | 4 | 50 | 50 | 100 |
| 2 | BB402 | Specialization - IV | DSE | 4 | 50 | 50 | 100 |
| 3 | BB403 | Research Methodology | CC | 4 | 50 | 50 | 100 |
| 4 | BB404 | Entrepreneurial Skills | SEC | 2 | 50 | 50 | 100 |
| 5 | BB405 | Design Thinking & Model Making | VAC | 2 | 50 | 50 | 100 |
| 6 | BB406 | Emotional & Spiritual Intelligence for Managers | SEC | 2 | 50 | NA | 50 |
| 7 | BB407 | Foreign Language-II | AEC | 2 | 50 | NA | 50 |
| 8 | BB408 | Capstone Project - II | NCMC | - | 50 | NA | 50 |
| | Total Credits | | | 20 | 350 | 2500 | 20 |
| | Total Credits for Second Year | | | | 750 | 500 | 40 |

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Dr. Jayashree PatoleAsst. Professor

List of Specialization Courses

| Semester - III | | | | | |
|---|---|--|--|--|--|
| Course Code Name of Specialization Course | | | | | |
| A. | Marketing Management | | | | |
| BB301A | B301A Consumer Behaviour | | | | |
| BB302A | Service Marketing | | | | |
| | | | | | |
| В | . Accounting and Finance | | | | |
| BB301B | Introduction to Banking, Financial Services & | | | | |
| | Insurance | | | | |
| BB302B | Financial Accounting-I | | | | |
| | | | | | |
| C. Human Resource Management | | | | | |
| BB301C | Introduction to Human Resource Management | | | | |
| BB302C | Manpower Planning | | | | |
| | | | | | |
| D. Intern | national Business Management | | | | |
| BB301D | Introduction to International Business Management | | | | |
| BB302D | Export-Import Management | | | | |
| | | | | | |
| E. Entrepreneur | ship & Family Business Management | | | | |
| BB301E | Introduction to Family Business Management | | | | |
| BB302E | Practices in Start-Ups and New Ventures | | | | |

| Semester - IV | | | | | |
|--------------------------------|---|--|--|--|--|
| Course Code | Name of Specialization Course | | | | |
| A. Marketing Management | | | | | |
| BB401A | Sales & Distribution Management | | | | |
| BB402A | Brand Management | | | | |
| | | | | | |
| В. | Accounting and Finance | | | | |
| BB401B | Financial Management | | | | |
| BB402B | Financial Markets & Services | | | | |
| | | | | | |
| C. Human Resource Management | | | | | |
| BB401C | Performance Management System | | | | |
| BB402C | Human Resource Development & Organizational | | | | |
| | Culture | | | | |
| | | | | | |
| D. Intern | national Business Management | | | | |
| BB401D | India's Foreign Trade | | | | |
| BB402D | International Marketing | | | | |
| | | | | | |
| E. Entrepreneur | ship & Family Business Management | | | | |
| BB401E | Venture Capital Management | | | | |
| BB402E Social Entrepreneurship | | | | | |

List of Foreign Language Courses

| AEC - Foreign language -I | | |
|---------------------------|---------|--|
| BB307G | German | |
| BB307F | French | |
| BB307S | Spanish | |

| AEC - Foreign language -II | | |
|----------------------------|---------|--|
| BB407G | German | |
| BB407F | French | |
| BB407S | Spanish | |

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Note:

- 1. The syllabus for the third and fourth year will be revised in progressive years. Programme structure changes are with reference to NEP- 2020 guidelines.
- 2. To offer any specialization from available minimum 20 students are required to be enrolled for the specific specialization.

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