

7.2.1 Describe at least two institutional best practices (word limit: 1500 words)

Best Practice 1

Title of the Practice: Coffee with Corporates

The Context:

With technological developments happening in the industry the expectations from skilled human resource are rapidly changing. The toughest job professional and management education sector has these days is to bridge the gap between industry and academics. Modern business environment is complicated and needs lot of skills and abilities to fit in to it. Global Business School and Research Centre is taking tremendous efforts to inculcate the extant industry requirements in the curriculum. Coffee with corporates is an initiative through which the institute invites experts from various industries and different domains. Continuous communication with the industry help our students and faculties to stay up to date with required skills.

The Practice:

Coffee with Corporates offers the platform to students to interact one to one with industry experts. Whenever industry delegates visit the institute, few Selective students get the opportunity to assemble with the delegates at a round table space, students share their opinions and ask their queries in this session. Every time this astonishing opportunity is given to different fifteen students. Students are selected based upon their interested field with the expertise of industry experts. GBSRC regularly conducts such a meeting with industry experts to provide the insights of industry culture and requirements. Students get an opportunity to interact with the leaders from the industry and they get exposed to treasured experiences shared by the industry experts. Industry experts from various business areas namely human resource management, marketing, supply chain and operations, finance, agribusiness, International business management etc. interact with students to give them the true insights.

Evidence of success:

One-to-one interactions with industry experts have facilitated students to comprehend the current industry requirements, work ethics, and expectations from them when they enter the market. These interactions have helped our students to cope up with the recruitment drives, analysing their lacuna which can act as a great hurdle to get placed in their dream company. Students are delighted in these sessions when guests shared the real experiences from various fields and discussed the up-gradation required in student's skills to become a part of modern markets.



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



GLOBAL BUSINESS SCHOOL & RESEARCH CENTRE Dr. D.Y.PATIL VIDYAPEETH, PUNE (Deemed to be University) (Re-accredited by NAAC with A CGPA of 3.62 on four point scale at 'A' grade) (An ISO 9001:2008 Certified University)

Coffee with Corporates 2019-2020



Event: Coffee with the Corporates "Growing Scope of Agri Business Management-Induction of Agri business Management"

Date: 23rd July 2019

Description: An interactive session titled "Coffee with the Corporates" was organized for the students of **GBSRC on Tuesday, 23rd July 2019.Mr Pradeep Lokhande** interacted with the students over a cup of coffee. The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr Pradeep spoke mainly on the need for a closer interaction between the rural population and the cities. He spoke of the various opportunities available in the agribusiness sectors which could be explored. He urged to the students to take up more live projects in the villages, so that they could understand the rural areas and possibilities in agricultural business. The students asked questions mainly based on the different avenues available in the field of agri. business management. Students also asked questions based on how the agricultural produce in the rural areas could be sold directly to the customers so that the farmers could get a good benefit of the produce.

A total of 12 students were present at the session. The session ended with the vote of thanks given by the Student Mr Rushikesh Dajgude.

Vatiala Manjurath

Mrs .Vatsala Manjunath Coordinator



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



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	COFFEE WITH THE CORPORATES		
Date	3-Aug-19		
Sr No	Name of the Student	P/A	
1	Aditya Ojha	Р	
2	Ajinkya Nashikrao Mate	Р	
3	Akolkar Saurabh Balasaheb	Р	
4	Ashish Ranjan	Р	
5	Ayushi Kumari	Р	
6	Bhamare Shivani Raosaheb	Р	
7	Bhupathiraju Sanjith Varma	Р	
8	Brijeshkumar Patel	Р	
9	Chaure Nilesh Trambak	Р	

Vatiala Manjurath

Mrs .Vatsala Manjunath Coordinator



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Event: Coffee with the Corporates "Digital Agriculture and Usage of A. I. in Farming"

Date: 27rd July 2019

Description: An interactive session titled "Coffee with the Corporates" was organized for the students of **GBSRC on Tuesday, 27rd July 2019. Mr. Dinesh Bhoir** interacted with the students over a cup of coffee.

Mr Dinesh is a Result oriented professional with over 11 years of rich experience in Marketing, Brand Management, Business Development and Team Management. Adept at setting up and managing business operations with focus on top-line & bottom-line performance and expertise in determining company's mission & direction as conveyed through policies & corporate objectives. Demonstrated abilities in attaining new client for augmenting business, identifying and penetrating new market segments, promoting brand for business excellence. An effective communicator with a proven track record of increasing revenues, brand building, handling all forms of brand communication, growing brand sales and consumer franchisee. The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr Dinesh spoke extensively on the latest technology that is being used in the agricultural sector. The latest to be introduced in agriculture is artificial Intelligence A total of 10 students were present at the session. He covered the following points

1. The challenge in the agricultural field is to make food systems more efficient to meet the needs of the one-in-ten people who suffer from chronic hunger,

2. To meet the projected doubling of global food demand by 2050

3. investing in new technologies will be critical to meeting these challenges to agriculture.

4. The term "agtech" describes the application of technology—especially software and connected hardware—to the agriculture value chain.

The speaker reiterated that the students of agri business need to be familiar with the technology that is being used in the agri field.

The session ended with the vote of thanks given by the Student Mr Abhishek Math

Vatiala Maymath

Mrs .Vatsala Manjunath

Coordinator



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	ATTENDANCE RECORD		
	COFFEE WITH THE CORPORATES		
Date	27-Jul-19		
Sr No	Name of the Student	P/A	
1	Gatare Apurva Arun	Р	
2	Gawai Shubham Gajanan	Р	
3	Gawande Vaibhav Gajanan	Р	
4	Hadole Karan Virendra	Р	
5	Arude Nikhil Sanjay	Р	
6	Hanamane Pranoti Somling	Р	
7	Jadhav Dhiraj Rajendra	Р	
8	Jadhav Sanket Balasaheb	Р	
9	Jagtap Chetan Rajendra	Р	
10	Kallahole Math Abhishek	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "Entrepreneurship Learning"

Date: 03rd August 2019

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Saturday, 03rd August 2019. Mr.Manish M. Patil,** interacted with the students over a cup of coffee. 11 Students attended the session.

Mr Manish is highly passionate about building entrepreneurial innovation ecosystem and bring together socio-economic stake holders through IT platform (www.jugaadfunda.com). Manish is well acquainted with Product design, Requirement analysis, Embedded system architecture design, Project management methods, VLSI architectures, Hardware design, PCB design,System integration, Testing and Documentation, Electronics product manufacturing .In his journey as entrepreneur, he initially had failed successfully in 6 attempts of commercializing his business ideas. Today, through his patent, he is the only manufacturer in the country for product "Magnifying Loupes and LED Head Lamp", under the brand "ERGOPTIX". ERGOPTIX Loupes and LED head lamp is successful scientific product developed under his leadership. Three More products are in their final stage of commercialization.

Understanding the problems of entrepreneur, coming from nonbusiness family background, and need of building entrepreneurial eco system in the society, he has initiated "Jugaadfunda innovations LLP" (www.jugaadfunda.com). Through his unique initiative "CREATJOB" (Cluster of Regional Entrepreneurs in Applied Technology for Jointly Operated Business) he is effectively linking Young graduates, Industry, Academia, Mentors, Investors, Incubators and municipal corporations. This initiative supports innovative minds to venture into successful businesses.

The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr Manish spoke extensively on the building entrepreneurial innovation ecosystem that is being used in the agricultural sector.



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The latest to be introduced in agriculture is artificial Intelligence A total of 10 students were present at the session. He covered the following points

- 1. Embedded system architecture design
- 2. Project management methods,
- 3. His journey as entrepreneur,
- 4. His patent on "Magnifying Loupes and LED Head Lamp",
- 5. Need for building entrepreneurial eco system in the society

The session ended with the vote of thanks given by the Student

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	ATTENDANCE RECORD		
	COFFEE WITH THE CORPORATES		
Date	Date 3-Aug-19		
Sr No	Name of the Student	P/A	
1	Kalokhe Snehal Subhash	Р	
2	Kokate Hrishikesh Gajananrao	Р	
3	Malekar Samir Ramakant	Р	
4	Mane Nitin Kheludev	Р	
5	Markad Varsha Sanjay	Р	
6	Mauje Krutika Sham	Р	
7	Mayuri Y Kolhe	Р	
8	Metkari Sohel Mahamadshafi	Р	
9	Misbah Hamid Ansari	Р	
10	Mohammed Altaf Hussain	Р	
11	Nanne Dipali Chandrakant	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "How to manage your stress"

Date: 04th September 2019

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Wednesday**, **04**th **September 2019. Mr. Byoung Gil Parkwas**, interacted with the students in the board room. 8 students were present for the session.

He is the director of International Mind Education Institute, Nepal and is a licensed mind education specialist for IMEI, South Korea. The session was quite interesting as he communicated in Korean and it was translated by the person who accompanied him. The session was based on stress management, peer pressure, anxiety and how to overcome the hardships. The hard facts of how to students are committing suicide due to the stress of academics and love affairs were painfully highlighted. He said - you don't need to avoid the stress, but to overcome it. Don't avoid hardships, collide with them is the mantra to sail through life's turbulences. He explained using the example of swimming: how on the same water one can be happy and cheerful, how one person can out of fear drown and how the other enthusiastic human can surf. It signifies even when water is calm, people can drown. Thus, water is then not the problem but the mindset plays a huge part in this.

He covered the following points

- He discussed and emphasized how we all should change for better and come above the surface of the water not just in a pool or a sea but in life as well.
- He imparted the importance of how good mentors in life take us to places.
- Mentors should be chosen from a young age and students need to abide by the path shown by them.

The session ended with the vote of thanks given by the Student

Vatiala Maymath



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	ATTENDANCE RECORD	
	COFFEE WITH THE	
	CORPORATES	
Date	4-Sep-19	
Sr No	Name of the Student	P/A
1	Shuvam Dutta	Р
2	Siddique Shahzad Riyaz	Р
3	Suryawanshi Rajeshwar Anandrao	Р
4	Thakur Pruthviraj Jiterndra Singh	Р
5	Ukirde Akshay Jalandar	Р
6	Vidhate Dhiraj Mohan	Р
7	Vighane Bharat Ramnath	Р
8	Bhosale Purushottam Rajaram	Р

Vatiala Marjurath

Mrs .Vatsala Manjunath

Coordinator



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "How to use Linkedin for Employability"

Date: 05th September 2019

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Thursday, 05th September 2019.** Mr Rohit Oke , interacted with the students over a cup of coffee. 11 students attended the session.

Mr Oke has a Technical and Managerial Experience of more than 15 years in varied domains like IT, Automobile, Oil & Gas. Management trainer, facilitator and consultant.He is a results driven, self-motivated and resourceful engineering and management professional with a proven ability and track record to develop and strengthen management teams through innovative approach and methods to maximise company profitability and efficiency. Having experience in various domains like Automobile, Infrastructure, Hospitality, Oil and Gas, Sales for over a decade in various international markets of Europe, Asia, & Middle East,He also possess a unique ability to communicate with a multi-cultural society which ensures sustainable and profitable relationships with customers, suppliers and stakeholders across the world

The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr Oke gave an overview of the usage of linked website. He explained to the students how the website can be used to create a network of likeminded professional and also to keep in touch with your closed group.

He covered the following points

- 1. How to open an account
- 2. Procedure to send an invite to people.
- 3. How one can follow the people you want to know more about
- 4. How the resume can be uploaded on the Linked in site
- 5. He spoke on the importance of being a part of the network in today's time.

The session ended with the vote of thanks given by the Student

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ATTENDANCE RECORD			
	COFFEE WITH THE CORPORATES		
Date	5-Sep-19		
Sr No	Name of the Student	P/A	
1	Aditya Ojha	Р	
2	Ajinkya Nashikrao Mate	Р	
3	Akolkar Saurabh Balasaheb	Р	
4	Ashish Ranjan	Р	
5	Ayushi Kumari	Р	
6	Bhamare Shivani Raosaheb	Р	
7	Bhupathiraju Sanjith Varma	Р	
8	Brijeshkumar Patel	Р	
9	Chaure Nilesh Trambak	Р	
10	Chavan Nihal Ramesh	Р	
11	Chodankar Lavkik Sunil	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "LPG Usage and How to Avoid Accidents Due to Leakage"

Date: 03rd October 2019

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Saturday, 03** rd **October 2019. Mr. Vivek Salve,** interacted with the students over a cup of coffee. 14 students attended the session.

The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr. Vivek Salve is an employee of Gassafe India Limited. The speaker spoke on the importance being careful while in the kitchen . He listed out a lot of check points to the students as to how they can be carefull while cooking for themselves.

He covered the following points

- 1. What needs to be done in case there is an LPG leakage in the house?
- 2. What can be done in case there is an accidental fire
- 3. What are the precautions to be taken to ensure that there is no explosion in case a leakage happens in the house
- 4. Various devices that can detect a leakage were discussed by the speaker
- 5. Devices which ensure that the leakage does not happen were listed out by the speaker

The session ended with the vote of thanks given by the Student

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	ATTENDANCE RECORD			
	COFFEE WITH THE CORPORATES			
Date	3-Oct-19			
Sr No	Name of the Student	P/A		
1	Nawale Mayur Kailas	Р		
2	Pawbake Aishwarya Babasaheb	Р		
3	Deeksha Jain	Р		
4	Deepanshi	Р		
5	Desai Aniket Ajitkumar	Р		
6	Desani Mohit Batukbhai	Р		
7	Dhiroliya Kanchi Vijay	Р		
8	Fredericks Mithilesh Balaji	Р		
9	Hemangi Seth	Р		
10	Rai Nikita	Р		
11	Joshi Purva Narayan	Р		
12	Jyotsna Pathak	Р		
13	Kakade Pradnya Lalaso	Р		

Vatiala Manjurath



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Event: Coffee with the Corporates "Integrity- A way of life"

Date: 07th November 2019

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Saturday, 07th November 2019. Shri Shrikant Mohite,** interacted with the students over a cup of coffee. 14 students attended the session.

Mr Mohite is the Assistant Commissioner of Police, Hingewadi Police Division, Pune. The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr Mohite spoke of the various isssues face by the police in the Hingewdi area. He implored on the need for a better civic sense among the public. He spoke about how a better interaction between the police and the public can help the police to deliver their duties better.

He covered the following points

- 1. Need for discipline which can lead to a successful life in the future.
- 2. He reiterated to the students that this is the right time for them to work hard, so that they can lead a peaceful life in the future.
- 3. The speaker emphasized on the need for the citizens to be aware of what is happening in the surrounding.
- 4. He spoke about the need for an increased interaction between the police and the general public.
- 5. There is a need for a quick change in the image of the police from an intimidating force to a friendly and approachable organization.

The session ended with the vote of thanks given by the Student

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Mrs .Vatsala Manjunath Coordinator



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	ATTENDANCE RECORD		
COFFEE WITH THE CORPORATES			
Date	7-Oct-19		
Sr No	Name of the Student	P/A	
1	Chodankar Lavkik Sunil	Р	
2	Nawale Mayur Kailas	Р	
3	Pawbake Aishwarya Babasaheb	Р	
4	Deeksha Jain	Р	
5	Deepanshi	Р	
6	Desai Aniket Ajitkumar	Р	
7	Desani Mohit Batukbhai	Р	
8	Dhiroliya Kanchi Vijay	Р	
9	Fredericks Mithilesh Balaji	Р	
10	Hemangi Seth	Р	
11	Rai Nikita	Р	
12	Joshi Purva Narayan	Р	
13	Jyotsna Pathak	Р	
14	Kakade Pradnya Lalaso	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "Integrity- A way of life"

Date: 7th November 2019

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Thursday**,7th **November 2019. Shri Shrikant Mohite** interacted with the students over a cup of coffee.12 students attended the session.

Mr Mohite spoke to the students on the dwindling ethical values in the youngsters. He spoke of the importance of ethics in human life. He also spoke of how discipline and hardwork is the pathway to success and nothing else is. He explained to the students as to why the vigilance week is celebrated every year. He also spoke of the changing face of the police force in todays time. Also how the police is trying to reposition the department as a friend of the community and not as a some government organization which the citizens need to be scared of.

He covered the following points:

As to how the police force could be a good carrier option for the students

Benefits of doing public service

He answered questions as to how a case can be reported at the police station

He shared police helpline numbers with the students.

The session ended with the vote of thanks given by the Student

Vatiala Maymath

Mrs .Vatsala Manjunath Coordinator



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	ATTENDANCE RECORD COFFEE WITH THE CORPORATES		
Date	13-Jan-20		
Sr No	Name of the Student	P/A	
1	Kamlesh Prajapat	Р	
2	Mahak Khosla	Р	
3	Meenakshi Kailash Kalbande	Р	
4	Muskan Gupta	Р	
5	Neha Singh	Р	
6	Noyel Dey	Р	
7	Palak Ajaykumar Patel	Р	
8	Patil Rahul Chandrashekhar	Р	
9	Pawar Pratiksha Hanamant	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "Procurement of Agricultural commodities"

Date: 13th January 2020

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Monday,13th January 2020. Mr. Anil Hanegave,** interacted with the students over a cup of coffee.13 students attended the session.

Mr. Anil Hanegave is the most Recognized Business Coach and Leadership Consultant.He has designed a new Scientific way and experiential training module which is helping to Transform professionals belief system. Anil Hanegave believes that transformation happens in a moment and that's what he demonstrates through all his workshops, seminars and energetic talks.

The session started with a short welcome note given by Mrs. Vatsala Manjunath.

Mr Anil spoke with the students about the role played by procurement process flow, negotiation and emotional Intelligence needed to sometimes close the deal.Mr Hanegave shared the current scenario of the agri business sector.

He covered the following points

- 3 Ps of the procurement
- He answered questions procurement methods
- He spoke of the procurement department in Agribusiness companies
- He explained to the students the importance of procurement that necessitated the departmentalization of the task.

The session ended with the vote of thanks given by the Student

Vatiala Manjurath

Mrs .Vatsala Manjunath Coordinator



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	ATTENDANCE RECORD COFFEE WITH THE CORPORATES		
Date	13-Jan-20		
Sr No	Name of the Student	P/A	
1	Kamlesh Prajapat	Р	
2	Mahak Khosla	Р	
3	Meenakshi Kailash Kalbande	Р	
4	Muskan Gupta	Р	
5	Neha Singh	Р	
6	Noyel Dey	Р	
7	Palak Ajaykumar Patel	Р	
8	Patil Rahul Chandrashekhar	Р	
9	Pawar Pratiksha Hanamant	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "Media and the New Age Opportunities"

Date: 01 February 2020

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Saturday, 01 February 2020.** Mr. Ajinkiya Deshmukh, interacted with the students over a cup of coffee. 13 students attended the session.

The role of Mr Ajinkya in Lokmat Media Froup is to conceptualize intellectual properties like the national level 'Lokmat Women Summit' and co-ordinate all the activities related with it. He also works in the field of brand development through various means. Mr Deshmukh is also into content writing for various projects like the 'Icons' series of the company. He has been handling the responsibility of corporate communications over the years. Moreover, Mr Deshmukh also fulfilled the journalistic responsibility at times besides working for connecting with the potential readers of the brand. The speaker worked as an integral part of Sakhi Manch and Bal Vikas Manch, women and child development arms of Lokmat Media Group.

The session started with a short welcome note given by Mrs. Vatsala Manjunath. The speaker gave the students a brief overview of the way a media company functions. The different chains of department and the job responsibility of each department was explained by him. He spoke of the various openings in a print media company for MBA graduates. Mr Deshmukh spoke of the changing phase of Print media in India .The challenges faced by the print media, from other new forms of media. The speaker elucidated on the methods used by the print media to overcome the stiff competition faced by it from the digital media. He also spoke of how the print media contributes to a holistic development in the life of a student.

The session ended with the vote of thanks given by the Student

Vatiala Manjurath



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ATTENDANCE RECORD			
	COFFEE WITH THE CORPORATES		
Date	1-Feb-21		
Sr No	Name of the Student	P/A	
1	Pawar Shraddha Prakash	Р	
2	Payal Bansod	Р	
3	Pooja Sharma	Р	
4	Purohit Govinda Pavankumar	Р	
5	Rajat Nagal	Р	
6	Renuka Nimare	Р	
7	Revankar Bhagyashree Govind	Р	
8	Romit Kapoor	Р	
9	Sachin Girolkar	Р	
10	Sagar Mathur	Р	
11	Sayantani Ghosh	Р	
12	Shinde Jyoti Ravindra	Р	
13	Shivangi Maurya	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "Entrepreneurship Awareness"

Date: 03rd March 2020

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Tuesday**, **03rd March 2020. Dr. Ravi Phadke**, interacted with the students over a cup of coffee. 12 students attended the session.

Mr Ravi Phadke is in to undertaking consulting for Small and Medium scale Enterprises on issues relating to Taxation and Financial Planning. Establishing Business Organization, Education Services, etc. The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr Phadke spoke on the various steps involved in starting a small scale business. He emphasized on how a well-planned and well guided business venture has more scope for success.

He covered the following points.

- 1. The speaker listed out a SOP to the students for starting up of a business venture
- 2. He told the students that the success rate of business depends on a thorough research ground work related to the idea of business
- 3. He advised the students to not work in isolation, but to take the help of experienced people in different business department
- 4. The speaker advised the students to be very careful about sourcing the raw material for the product.
- 5. He also answered various questions of the students related to startups.

The session ended with the vote of thanks given by the Student.

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	ATTENDANCE RECORD		
	COFFEE WITH THE CORPORATES		
Date	3-Mar-20		
Sr No	Name of the Student P/A		
1	Shivanshi Dwivedi	Р	
2	Shreyas S	Р	
3	Shruti Kamde	Р	
4	Snigdha Deb Gupta	Р	
5	Suchi Jyotindrakumar Pandya	Р	
6	Suparna Bar	Р	
7	Thamarayoor Kenneth Stephen	Р	
8	Twinkle Bhat	Р	
9	Uttekar Kunal Anil	Р	
10	Shetty Rakshita Sanjeeva	Р	
11	Suvi Kaur Chawla	Р	
12	Pungale Prajakta Ashok	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



Event: Coffee with the Corporates "Entrepreneurship Awareness"

Date: 05th March 2020

Description: An interactive session titled "**Coffee with the Corporates**" was organized for the students of **GBSRC on Thursday**, **05th March 2020.** Mr. Pradip Gaikwad, interacted with the students over a cup of coffee. 12 students attended the session.

Mr Pradip is Experienced Incubator Manager with a demonstrated history of working in the Innovation, Incubation, Investment and skill development (Training) organization. Mr Pradip has 4+ years' experience with Startup ecosystem and Innovation-Incubation management industry Currently working as Sr. Manager (Incubation & Training) at AIC-pinnacle Entrepreneurship Forum, Pune Supported by Atal innovation Mission, Initiative of NITI Aayog, Govt of India, DCMSME, Ministry of MSME and Ministry of Electronics and IT Govt of India. Mr Pradip is also Co-ordinator for Intellectual Property (IP) Facilitation Centre supported by DCMSME Ministry of MSME GOI. He is Training/Program Coordinator of Entrepreneurship skill development Programs of Ministry of MSME GOI and PPDC Agra. Sir is also a Co-ordinator for EDII and Dept. of S&T, Govt of India's program for entrepreneurs. He has been working for fundraising for Incubator as well as for Startups for the last 3 years. The session started with a short welcome note given by Mrs. Vatsala Manjunath. Mr Pradip spoke extensively on the importance of instilling an entrepreneurship spirit in the students of various schools and colleges. He told the students that the government of India has various schemes and various helping centers to guide the students towards becoming entrepreneurs. He covered the following points

- He briefed the students about the activities of AIC Pinnacle.
- Various programs of Govt. of India related to entrepreneurship, and their benefits to the young entrepreneurs.
- The speaker spoke about Atal innovation Mission.
- He spoke about Intellectual Property (IP) Facilitation Centre
- He answered questions on how funds can be raised.

The session ended with the vote of thanks given by the Student

Vatiala Maymath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.



GLOBAL BUSINESS SCHOOL & RESEARCH CENTRE Dr. D.Y.PATIL VIDYAPEETH, PUNE (Deemed to be University) (Re-accredited by NAAC with A CGPA of 3.62 on four point scale at 'A' grade) (An ISO 9001:2008 Certified University)

ATTENDANCE RECORD			
	COFFEE WITH THE CORPORATES		
Date	5-Mar-20		
Sr No	Name of the Student	P/A	
1	Advani Mohit Jagdishkumar	Р	
2	Akriti Upadhyaya	Р	
3	Amit Nishikant Telang	Р	
4	Ankur Pathak	Р	
5	Arpit Thakre	Р	
6	Ayush Aryan	Р	
7	Ayushi Gambhir	Р	
8	Chandak Dinesh Manmohan	Р	
9	Churi Omkar Kiran	Р	
10	Deshmukh Abhilash Ashish	Р	
11	Dushyant Mittal	Р	
12	Ettumanukaran Lena James	Р	

Vatiala Manjurath



Director Global Business School & Research Centre Tathawade, Pune - 411 033.